

CREDENTIALS
DAVID L. HERTZLER, II
Certified General Real Estate Appraiser
State of Virginia No. 4001 003030

GENERAL BACKGROUND

Bachelor of Science in Finance - 1985 - Virginia Polytechnic Institute and State University

PROFESSIONAL EXPERIENCE

Jan.1996-Present Hertzler & Associates, Real Estate Appraisers, Inc.
Jan.1992-Jan.1996 Residential & Commercial Appraiser with Rist
 Research & Appraisal

PROFESSIONAL MEMBERSHIP ACTIVITY

Appointed to the City of Williamsburg Board of Equalization(2007, 2008, 2009, 2010, 2011, 2012)
Chairman of the Board of Equalization - Williamsburg (2010, 2011,2012)
Appointed to the James City County, Purchase of Development Rights Program Appraisal Review
Committee (2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013)

EDUCATIONAL EXPERIENCE

*Principles of Real Estate Appraisal - Virginia Polytechnic Institute (Fall 1984)
*Fundamentals of Real Estate Appraisal - Newport News, VA (6-91)
*Appraising Small Residential Income-Producing Properties - Newport News, VA (7-91)
*Standards of Appraisal Practice - Newport News, VA (8-91)
*Successfully Challenged Appraisal Institute Courses:
 1A1 Real Estate Appraisal Principles (9/16/92)
 1A2 Basic Valuation Procedures (9/16/92)
*Successfully Completed Appraisal Institute Courses:
 310 Basic Income Capitalization (6/27 - 7/3/93)
 210 Residential Case Study (6/19 - 6/25/94)
 500 Advanced Residential Form & Narrative Report Writing (7/14-7/20/96)
*HUD/FHA Appraisal Course (10/26/94)
*EDI:What is it? What Does it mean for Real Estate Appraisers(09/27/95)
*Virginia Real Estate Appraisal Law (05/03/96)
*5.0C Alternative Appraisal Rpt Forms for Limited Appraisal Assignments(7/11/97)
*Real Estate Appraisal Law (5/8/98)
*Appraising from Blueprints and Specifications (9/11/98)
*Virginia State-Mandated Course (3/29/00)
*Income Capitalization - Online (September 2000)
*Online Internet Search (9/18/00)
*Fair Lending For Appraisers (9/21/00)
*Online Residential Design & Functional Utility (9/24/00)
*Condemnation Appraising: Basic Principles & Applications (2/6/-2/7/02)
*Uniform Standards of Professional Appraisal Practice (8/17/02)
*Real Estate Damages: Assessment & Testimony (8/21/02)
*Virginia State-Mandated Course (8/22/02)
*Income Property Appraisals (4/13-4/14/2004)
*7 Hour National USPAP Update Course (8/14/2004)
*Two to Four Family Finesse, Appraising Multi-Family Properties (8/18/2004)
*7 Hour National USPAP Update Course
*Appraisal Trends (9/14/06)
*Online using your HPl2C Financial Calculator (9/19/06)
*Feasibility, Market Value, Investment Timing: Option Value (9/27/06)
*Appraiser MLS Workshop (2/15/08)
*Disclosures and Disclaimers (June 29, 2008)
*Appraising Historic Properties (September 7, 2008)
*Developing & Growing an Appraisal Practice (September 18, 2008)
*2008-2009 National USPAP Update (September 28, 2008)
*Appraising and Analyzing Office Buildings for Mortgage Underwriting (August 26, 2010)
*Foundations in Sustainability: "Greening" the Real Estate and Appraisal Industries (9/3/10)
*Land and Site Valuation (September 19, 2010)
*2010-2011 National USPAP Update Equivalent (September 26, 2010)
*Understanding the Uniform Appraisal Dataset (August 18, 2011)
*2012-2013 National USPAP Update Course (September 12, 2012)
*Appraisal Applications of Regression Analysis (September 15, 2012)
*Appraising and Analyzing Industrial & Flex Buildings for Mortgage Underwriting (9/23/2012)
*The Evolution of Finance & the Mortgage Market (9/23/2012)
*Quad Ethics (1/17/2013)
*Mobile Workshop (8/16/2013 to 8/17/2013)

PARTICIPATED IN APPRAISALS FOR:

C&F Mortgage, Central Fidelity, Chase Manhattan Mortgage Corp., Chesapeake Bank, Citizens & Farmer Bank, Inc., College of William & Mary, Fidelity Valuation Services, 1st Advantage Federal Credit Union, Governor's Land Associates, Middleburg Bank, Mortgage Investment Corporation, Old Point National Bank, Prudential Relocation, SunTrust Bank, TowneBank, Williamsburg Redevelopment and Housing.